



# WHAT CHALLENGES WORRY ORGANIZATIONS MORE ABOUT THEIR HR?

According to CareerBuilder, 42% of employers are worried they won't be able to find the talent they need.

KAFAAT Recruitment delivers results and helps you find the talented candidate you seek.

We will work hard to understand your needs, pre-select the ideal applicants and streamline the candidate selection process, providing the right training to your candidates before they join your organization.



#### ABOUT KAFAAT RECRUITMENT

We are a Saudi company licensed by the Ministry of Labor and Social Development which is specialized in providing recruitment services along with a complete set of HR solutions based on the highest quality and professionalism to satisfy all of our client's requirements in all categories.

Our Vision is to be the best HR Solutions service provider in the Middle East.

Our Mission is to find, through involvement, commitment and a serious targeted effort, the most qualified candidate for the company's organization and to give, through dialogue, the most valuable input to the development and growth of the company.

# 130,000 CVs in our data base

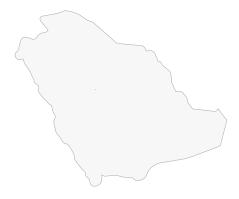
+120
clients

8 Consulting industry experts

+500
filled vacancies

19
coverd industries

62%
KAFAAT success rate



#### WHY KAFAAT RECRUITMENT?

- Specialize in providing recruitment services across sectors
- Has the optimum tools to measure capabilities & performance
- Licensed by the Ministry of Labor and Social Development
- The only strategic partner with LinkedIn Inc. in the region
- Extensive experience in placing candidates in multinational companies at all levels
- Vast data base of talent pool
- Utilizing referrals from networks of industry professionals and HR professionals
- Timely and effective recruitment solutions
- Secure replacement option for free
- Has the specialized practical training programs for about 40 master jobs can be supported to your candidates to maintain reaching their maximum capabilities





#### **OUR SERVICES**

**EXECUTIVE SEARCH** 

STAFFING AND RECRUITMENT

RECRUITMENT PLANNING

RECRUITMENT CONSULTATIONS

#### **EXECUTIVE SEARCH**

KAFAAT Recruitment combines high-end consultancy with worldwide search capability and digital sourcing technologies to help you recruit the elite senior executives and business-critical key accounts.

KAFAAT Recruitment's offer is specialized. In order to meet the needs of our clients, our consultants are specialized by function and by sector. They are perfectly suited to find the right talents and know how to attract them to your company.

#### "KAFAAT EXECUTIVE SEARCH TEAM PARTNERS WITH YOU TO FIND AND RECRUIT OUTSTANDING LEADERS FOR YOUR ORGANIZATION."

Our expertise in recruiting senior executives spans a broad range of industries and organizations. Working with SMEs to large multinationals, we fill CXO and director level roles. We take a fresh approach to executive search with our proven methodology, our network and our attitude!

Employers choose KAFAAT Executive Search because we are:

- Well-networked
- Discreet
- Effective
- Comprehensive
- Relentless
- Timely Service

#### SEARCH WITH EXPERIENCE

We understand that bringing in a new executive has a big impact on your business. The risk of making the wrong decision needs to be tackled. As expected, good performing senior executives are highly sought after and difficult to find. It makes sense to partner with a firm to recruit them, a firm you can rely on to deliver and who will understand your role, company and need. This is why our clients choose KAFAAT for their executive search needs.

#### STAFFING AND RECRUITING

#### **WE KNOW TALENT**

People are critical to business success. Their skills and competencies empower achievement. Their actions and attitudes shape an employer's reputation and create an environment that drives growth. And while finding and starting a new job is often a stressful time in a professional's career, the right employer relationship presents opportunities to develop skills, advance careers, and change lives.

#### **OUR APPROACH**

#### Collaboration

We don't tell you what you need. You tell us. Then, together, we'll come up with a staffing plan or workforce solution that will grow with you.

#### Consulting

You get our strategic workforce advice along best matching the candidates with the job requirements.

#### Candidates

Need 5 people? Or do you need 500?

We're on it. With access to the our vast candidate database, you get the right people for the right jobs, right away.

#### **OUR CANDIDATES**

The Candidates you meet are more than a good fit on paper. They've been interviewed to make sure they have the right personality traits, too

- Positive and optimistic attitude
- Motivation to do the job
- Flexible and adaptable to change
- Professional conduct
- Good communication skills
- Reliability to get the job done

#### CONSULTATION

As well as recruiting, we help to make your business strong by providing the resources you need:

- Interview coaching
- Help with writing job ads
- Briefings on the current jobs market
- Market insight
- Salary surveys
- Salary benchmarking

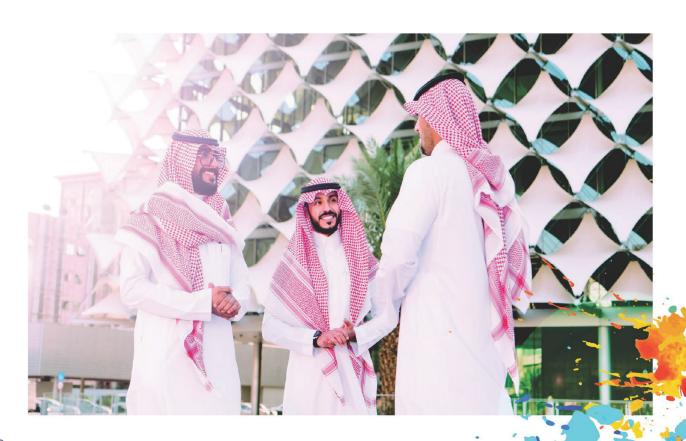
#### PRE-QUALIFIED CANDIDATES NETWORK

See, we've got a very wide network of pre-qualified candidates. This means that no matter how many people you need, we can get them to you ASAP. We are also specialized in forecast planning the recruitment needs along with handling recruitment plans on both quarter and annual basis.

So let's come up with your staffing plan together and find the people that work best for your needs and your budget.

### Value-added services at no additional cost:

- Rigorous candidate reference checking
- Compensation and benefit consulting to ensure you don't lose a good hire available to sit in on client interviews as part of your panel, to compose the interview format and ensure it is fit for purpose, using a mixture of competency and situational interviewing techniques
- Offer & negotiation with candidates on your behalf
- Candidate and client follow-up to ensure new hires are successfully on-boarded and retained



#### WE ARE EXPERTS IN THESE INDUSTRIES







BANKING & **FINANCIAL** SERVICES



CHARITY & NPO



IT & **TELECOMS** 



CONSTRUCTION & PROPERTY **MANAGEMENT** 



**ENGINEERING** & AEROSPACE



**ENERGY** 



**LEGAL** 



HOSPITALITY, TRAVEL & TOURISM



HUMAN RESOURCE



PETROCHEMICALS PUBLIC SECTOR





MARKETING & **ADVERTISING** 



**SALES & RETAIL** 



**OFFICE &** SECRETARIAL



**STARTUPS** 



TRANSPORT & LOGISTICS



**SUPPLY CHAIN & PROCUREMENT** 

#### OUR HIRING PROCESS

# CLIENT'S INTRODUCTION

- Industry
- Values
- Objectives and Goals
- Culture
- Challenges

## RECRUITMENT NEEDS

- Vacancies List with Job Profiles
- Skill Requirements
- Vacancy Priority Level
- Meeting with the Department Manager

# SELECTION & ASSESSMENT

- Searching KAFAAT Database
- Shortlisting
- Conducting Over the Phone Interviews and F2F interviews
- Assessment & Background Check
- Finalizing Accepted Candidates

#### RETURNING TO CLIENT

- Sharing Accepted Candidates' CVs & Assessments
- Coordinating the final interviews between the client and candidates
- Providing support in the Final Interviews Feedback

#### **FEEDBACK**

- Receiving Client's Feedback regarding candidates and the provided services
- Receiving Client's Feedback regarding candidates and the provided services
- Providing guarantee period

#### PARTNERING FOR SUCCESS

Optimize your workforce strategy by partnering with the KAFAAT Recruitment's extensive network of staffing and recruitment professionals. Each offers expertise in the industries, skill sets, and delivery models required to drive success.

#### **OUR PARTNERS:**

















#### **CONTACT US**

We look forward to partnering with you to help your business thrive. For further information, please visit our website kfjobs.com or drop us an email at ms@kfjobs.com

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